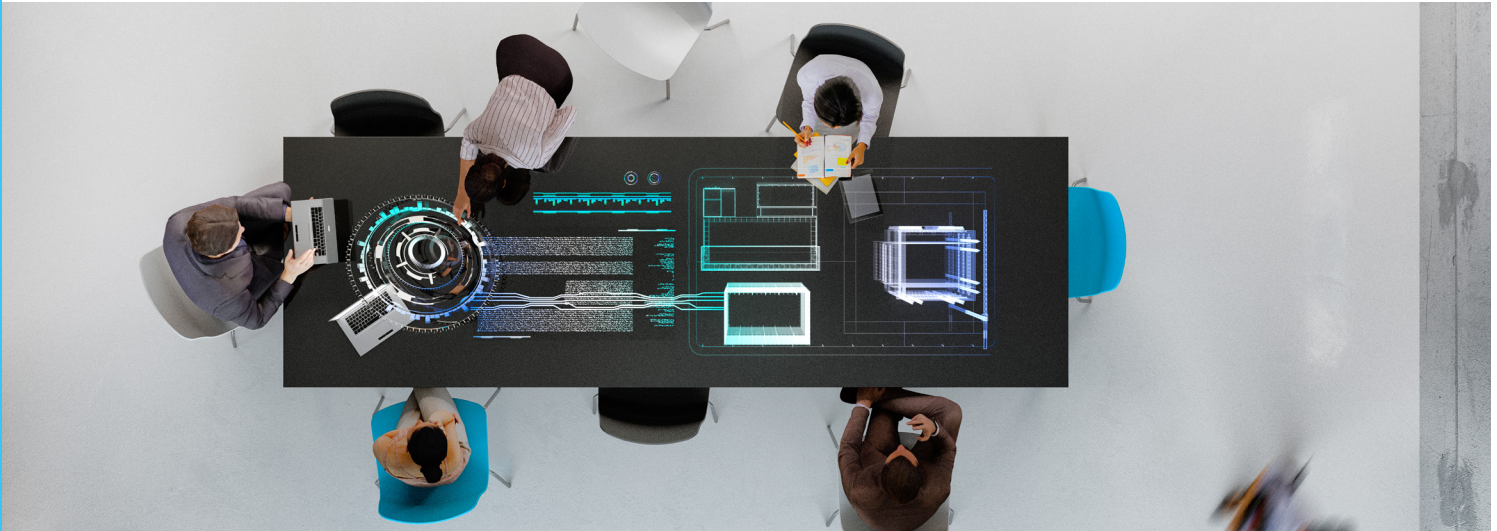


Lumen EMEA Partner Programme

A programme and platform built for the 4th Industrial Revolution



We stand at the edge of the 4th Industrial Revolution, driven by data. As the world shifts, Lumen helps businesses meet growing data and application needs with the extraordinary capabilities of our platform and the strength of our fibre infrastructure.

The Lumen EMEA Partner Programme provides the resources and training you need to help customers embrace emerging technologies that will reshape their business, while growing your own. As a Lumen partner, you have access to world-class sales, marketing, development, operational and maintenance support throughout the entire customer lifecycle.
Together with Lumen, you will deliver amazing things for customers.



Grow with Lumen

Generous commissions, order management and support, and sub-agent recruitment assistance



Comprehensive portfolio

A trusted partner to help solve your customers' demand for reliable and secure connections



Innovative marketing support

Collateral, prospecting events and messaging to help you drive demand



Live and on-demand training

Product, programme and industry training to help you become experts on the latest technology



Adaptive Networking

Network Services/ Hybrid Networking

- Internet
- MPLS - IP VPN
- SD-WAN
- Ethernet
- Wavelength

Content Services

- CDN



IT Agility and Hybrid Cloud

Cloud Services

- Public Cloud
- Private Cloud
- Cloud Connect
- Managed Hosting
- Data Centres



Connected Security

Network Security Services

- Adaptive Network Security
- DDoS Mitigation Services
- Encrypted Wavelength

Premises Security Services

- Managed Firewall
- Managed Web Application Firewall

Analytics and Threat Management



Voice and Unified Communications

VoIP

- Engage
- Voice Complete
- Hosted VoIP
- Enterprise SIP

Traditional Voice

Unified Communications

Contact Centre



Managed Services & Consulting

Managed Services | Advanced Managed Services | Custom Managed Services

H1 2021 Lumen EMEA partner sales incentives

Connected Security Incentive

Sell an eligible Connected Security product, valued at \$500 MRC or more earn a one-time payout equal to 1X MRC, up to \$10,000.

Large Deal Incentive

Sell a net-new deal of \$25K MRC or more and receive a one-time payout up to \$40K!

Lead with Lumen Incentive

Sell any eligible net-new service of \$250 MRC or more into new logo customers in specific markets and earn 1X MRC up to \$5K.

Learn more about the Lumen EMEA Partner Programme

For more information, email emea.partners@lumen.com or visit our page: partnerhubemea.lumen.com